



**Registration Number : 2008/019450/07**

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**INSIGHTS INTO OUR BUSINESS**



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**1** *Our Company*



# WHO WE ARE...

Pith Technologies (Pty) Ltd (2008/019450/07), trading as Pith Technologies, is a wholly black owned entity and is a registered South African private limited company which provides world-class products and services.

Pith boasts of extensive experience in project management and consulting services within ICT, broadcast media and telecommunications, having successfully delivered on a number of key projects in the past few years.

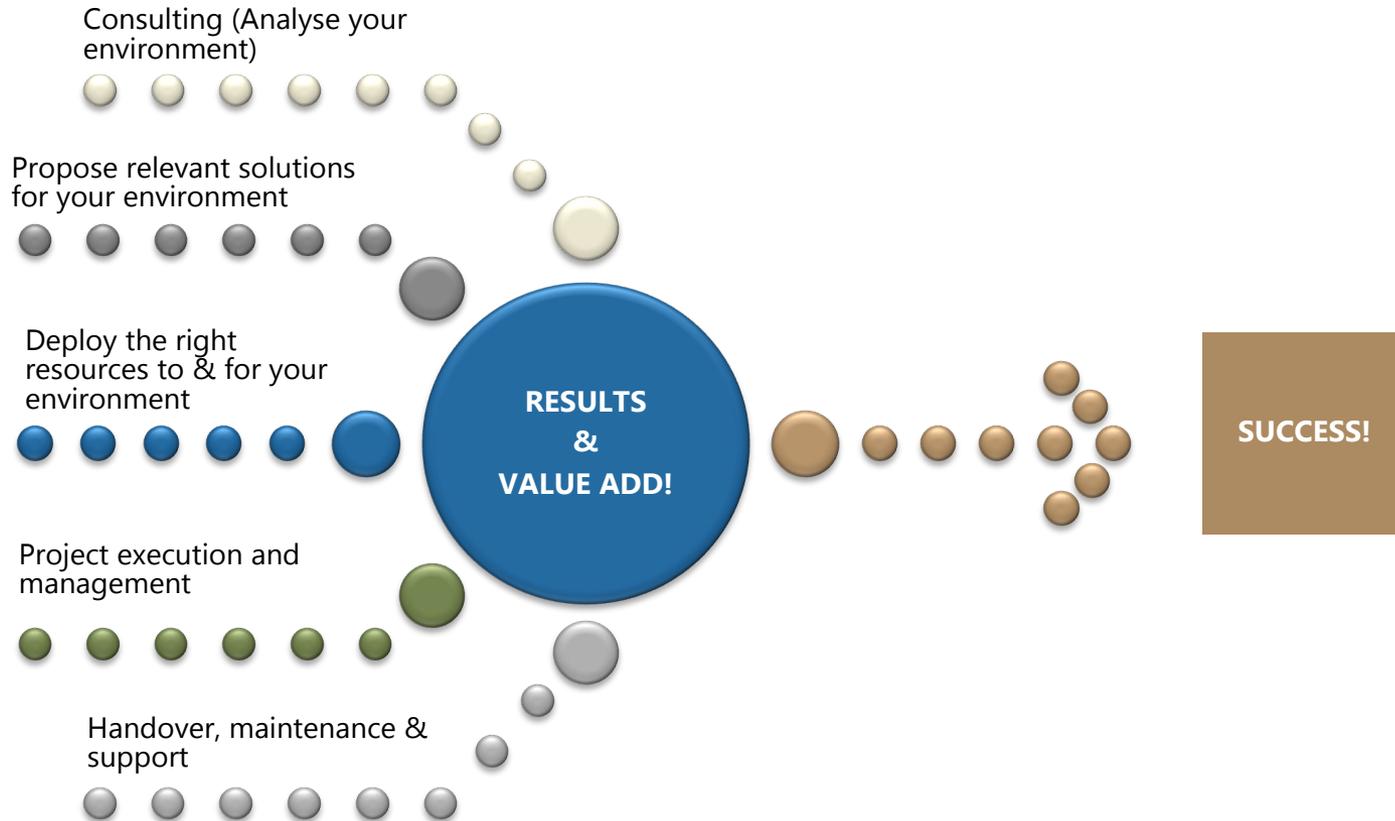
Pith values its client relationships and is committed to making its expertise and resources available to provide clients with the best service. Our aim is to provide services and quality solutions that are in line with best practices, enhancing the client experience.



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## *Our Approach*

# OUR APPROACH





# PARTNERSHIP CONTINIUM



## SUPPLIER

- Well established players
- Quality products
- Solid reputation

**We have accounts with key suppliers**

## JOINT VENTURE

- For the right & relevant projects
- Capacity and experience

**All governed by SLA's**

## AFFILIATION

- Is necessary and a requirement in other projects and clients
- Enhance our adherence to standards and quality

**We continue to align ourselves with the relevant professional bodies**

## ACCESSING STRATEGIC VALUE OF PROPOSED PARTNER



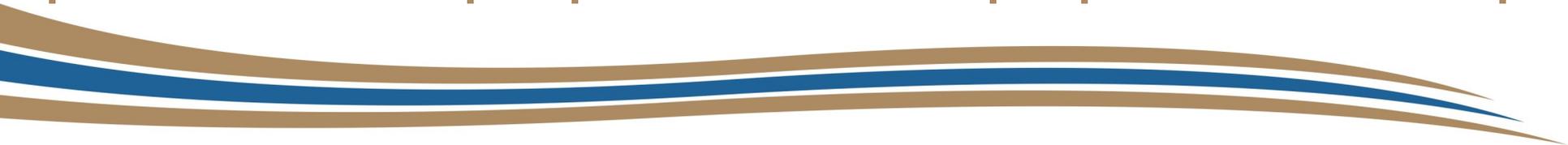
- JIT delivery
- Access to quality input material
- Cash flow management
- Capacity to deliver



- Smooth delivery
- Reduced risk
- Complex and large projects simplified
- Focus on quality



- Exposure to doing the right things the right way
- Exposure to markets, projects and resources
- Enhances branding and trustworthiness





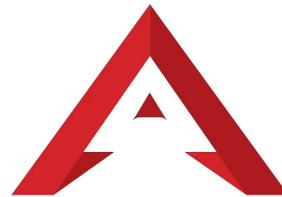
# Our strategic partners & OEMs



databricks



Chainguard



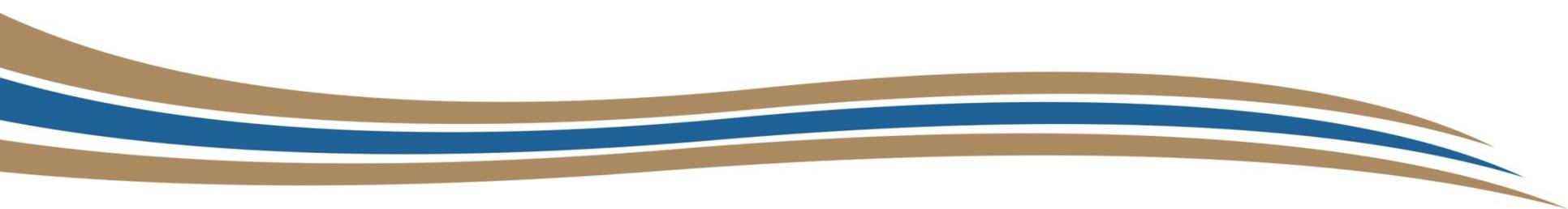
apex



SPEC  
INDIA



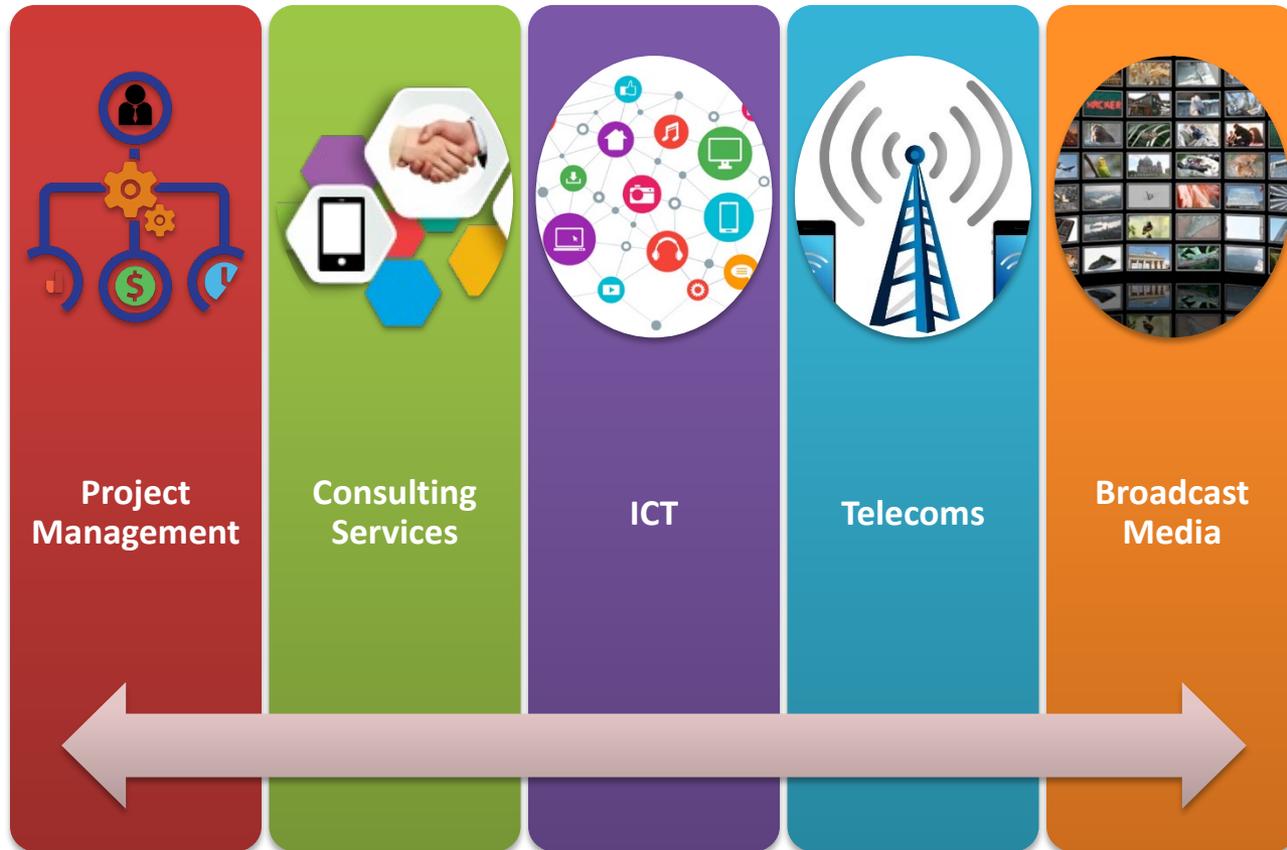
JETBRAINS





**3** *Our Service Offerings*

# OUR SERVICE OFFERINGS





# ICT

- **Project Management & Consulting** complete ICT value chain
- **Managed Services** End User Computing, Server Maintenance & Support
- **Data management** - analytics, storage and backup solutions
- **Applications** & software development
- **Cybersecurity** & business risk management
- **Cloud** & migration from on prem solutions
- **LAN / WAN** networks turnkey solutions & support
- **Data Centres and HUB rooms** build, maintain & support
- **IT Infrastructure Physical** - security access a electrical, cooling and fire systems





# TELECOMS

- **Telephony systems** & support (IP Telephony, PABX, etc.)
- **Fibre optics** trenching and splicing
- **Aerial fibre** installations
- **Horizontal drilling** and excavations
- **Tubing and wiring**
- **Terrestrial radio transmission** infrastructure installations and support
- **Satellite transmission** infrastructure supply & maintain
- **Site builds** maintenance & support
- **Turnkey** solutions & project execution

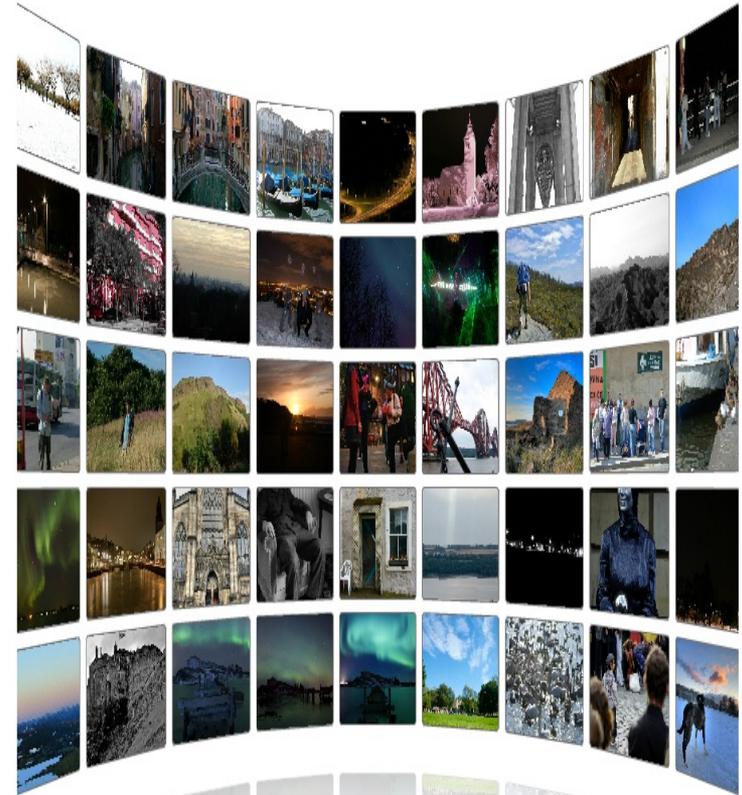




# BROADCAST MEDIA

**Advisory & Turnkey Solutions on;**

- ☞ **DTT** Digital Terrestrial Television
- ☞ **DTH/DSAT** Direct to Home/Digital Satellite Television
- ☞ **IPTV** IP Television
- ☞ **OTT** Over the Top
- ☞ **CA** Conditional Access – Various encryption systems
- ☞ **Mobile TV** Hand held mobile devices





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*Our Experience*



## OUR EXPERIENCE AND REFERENCES

DESCRIPTION	CLIENT	Areas Covered (Provinces)	Size of Client (No of Users)
Provision of managed ICT Services	Cathsseta	GP, EC, CT, LP, MP & KZN	> 100
Provision of Business Intelligence (BI) Tools	Energy & Water Seta	GP, EC, CT, LP, MP & KZN	> 100
ICT, IT Security as well Satellite Uplink/downlink, Support & Maintenance	Platco Digital (OpenView HD), an ETV Group of Companies	GP & CT	> 100
Cybersecurity, DevSecOps Tooling and Database Utility - Services	ABSA Bank	Global	> 1000
ICT Support & Maintenance	IKB (Imbokodvo Bethany)	GP	< 50
IT Physical Infrastructure Support & Maintenance	ACSA	All	> 2000
Provision & Support of Infrastructure – Office Automation	Dept of Human Settlement	GP	> 1000
Broadcast Technology Platform Design, Deployment & some ICT services	Kagiso Media	GP & CT	> 300



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*Our Flagship Clients*

# Our Flagship Clients



**GAUTENG PROVINCE**  
e-GOVERNMENT  
REPUBLIC OF SOUTH AFRICA



**momentum**  
health



**human settlements**  
Department:  
Human Settlements  
REPUBLIC OF SOUTH AFRICA



**WEST RAND DISTRICT MUNICIPALITY**





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*Executive Team*



# EXECUTIVE TEAM



Sydney Getyengana

**Managing Director**  
Elect Eng  
Project Management  
MBA

Mr. Getyengana started his career in the mid 90's where he joined Orbicom, Multichoice's signal distribution company, where he spent time in the various technical departments before settling within the Broadcast Technology Operations Division as the head of two departments, namely Satellite Operations and Conditional Access/Head-End Systems. During this period, Mr. Getyengana gained vast experience both **technically** and **managerially** within the **Information, Communication & Technology (ICT), Telecoms and Broadcast Media** space.

12 years later, Mr. Getyengana then moved to join the newly licensed Telkom Media, where he was responsible for setting up the Direct-To-Home (DTH) platform, this included but not limited to, creating the structure that would support the DTH platform both from a human resource and infrastructure point of view. The skills acquired during this tenure were at a **senior/executive management** level, **formulation** of the company **business plan** and **formulation** of the **strategic direction** of the organisation.

Mr Getyengana then founded Pith in 2006, a company which he still leads to date, wherein he led it to achieve all its annual objective year on year.

**Areas of expertise:** ICT, project management, performance management, infrastructure, general & strategic management as well as business development.



**STRUCTURAL ORGANOGRAM**





THANK YOU

